

Steven Glista

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Education

University of Oregon School of Law

J.D. Expected: Spring 2009

Eugene, OR

Aug 2006 - present

California Institute of Technology

Bachelor of Science, Biology

Pasadena, CA

Aug 1994 - Jun 1998

Employment

Charles Schwab Supervised development of software tools to count real-time stock quotes and allocate fees to NYSE, AMEX, NASDAQ and OPRA.
Senior Project Mgr
San Francisco, CA Managed relationships and audits with stock exchanges and market data providers.
Nov 2005 - Aug 2006

Broadlane Managed a portfolio of 30+ contracts with combined volume of over \$300M per year. Developed server hardware and maintenance contracts with \$15M combined annual spend.
Contracts Manager
SF / Oakland, CA
April 2003 - Nov 2005 Helped grow new business line to \$250M annual volume.

Analyst Projected financial impact of Broadlane contracts for potential customers. Negotiated to cut 10% of the cost from a 3-year, \$100M technology contract for one of the largest US health care providers.
Oakland, CA
March 2002-April 2003

The North Face Created warranty service database for retail store. Mediated conflicts between customers and product repair technicians.
Associate
Berkeley, CA Cleared backlog of unclaimed warranty inventory.
Nov 2001 - May 2002

ADPM, Inc. Secured product certifications from Compaq, IBM, Toshiba, and HP. Led team that designed technology products catalog module for online e-commerce exchange platform.
Industry Specialist
San Francisco, CA
Jan 2000 - April 2001

Sangamo Executed molecular biology lab protocols to assemble and screen custom DNA constructs. Streamlined experimental procedures to scale up for production systems.
Research Associate
Point Richmond, CA
Nov 1998 - Dec 1999

Interests and Activities

Director, UO Sports & Entertainment Law Forum, 2007- present

Member, UO Law & Entrepreneurship Student Association 2006- present

Co-Founded 501(c)3 Water Polo team 2/2004. \$15k budget, 75 members as of 12/2006

Triathlon: Santa Cruz Sandman 2003, 04, 05; San Jose Int'l 2005; Treasure Island 2004