

STEVEN GLISTA

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EDUCATION

JD : UNIVERSITY OF OREGON (August 2006 – May 2009) 3.25 GPA

- Founder and Senior Articles Editor, TheLegality Online Law Journal, 2008 – 2009
We created The Legality to fill a niche in the world of legal scholarship. Since paper law journals can take months to assemble each new issue, and blawgs are often casual or unpolished, we saw a need for professional legal analysis produced on internet time. We published articles offering a legal perspective on topics of popular interest, with hyperlinked citations to relevant legal authority. As a founding member, I authored four articles addressing topics which ranged from justifiable homicide to copyright in high-fashion clothing. As Senior Articles Editor, I served as a faculty ambassador and supervised staff editors in the publication of articles written by outside contributors. My January 2008 article about Hasbro's threats to sue over the Scrabulous game on Facebook led to an interview with the CBC show "The Current."
 - Student Internship, UO Technology Transfer Office, Spring 2009
For academic credit, I surveyed intellectual property license agreements issued by universities in the United States and identified terms that were likely to impact start-up licensing decisions. I conducted interviews with entrepreneurs, attorneys, and licensing groups at other universities. I then produced a whitepaper discussing the licensing "market" for university technology and identified strategies to promote economic development through increased technology licensing at the University of Oregon.
 - Summer Fellow, Technology Entrepreneur Program, 2008
TEP fellowships are awarded to select students enrolled in the PhD, MBA, and JD programs at UO. Law students are chosen based on demonstrated achievement in classes dealing with business and intellectual property law. My team and I evaluated several inventions for commercial potential, selected the most attractive one, and developed a strategy to bring that technology to market.
 - Media Coordinator, Law Students for Sustainable Business Symposium, 2008
The LSSB (now the Green Business Initiative) was formed in 2008 to forge relationships between government policymakers, green industry players in the Pacific Northwest, and the business law program at the University of Oregon. As media coordinator, I contacted TV, print, and internet media outlets to publicize the inaugural symposium held on April 11 2008, request coverage of the event, and answer any questions from reporters.
- BS, BIOLOGY : CALIFORNIA INSTITUTE OF TECHNOLOGY (September 1994 – June 1998)
- Varsity Water Polo, 1994 – 98. Competition against other NCAA Division III teams.
 - Cannonmaster, 1995 – 97. Fired the legendary Fleming Cannon at the end of each term.

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PROFESSIONAL EXPERIENCE

CHARLES SCHWAB & CO., INC. : November 2005 – August 2006

- Project Manager
Working with the Market Data group, I supervised development of new software to account for each of the real-time stock quotes delivered to Schwab's eight million customers, and managed relationships with NYSE, AMEX, NASDAQ, and other market data providers.

BROADLANE, INC. : March 2002 – October 2005

- Contracts Manager (April 2003 – October 2005)
Broadlane is a healthcare group purchasing organization that manages over ten billion dollars of client spending each year. In the IT Contracts group at Broadlane, I negotiated computer supply contracts worth \$15M per year for third-party beneficiary clients, while managing more than 30 computer products and medical device contracts governing more than \$300M in annual client spend volume. My team worked directly with clients to grow the IT business line from its inception in 2002 to more than \$250M in client spend per year.
- Analyst (September 2002 – April 2003)
Modeled the financial impact of contract adoption for Broadlane's largest clients. Communicated analysis methods and results to managers and directly to clients. Generated reports from 80,000+ line dataset to map clients' historical purchasing patterns.
- Project Consultant (March 2002 – September 2002)
In six weeks, my team negotiated a 10% overall cost savings for a 3-year, \$100M technology acquisition and services contract for the largest health care provider in the US.

ADPM, INC. : January 2000 – April 2001

- Industry Specialist
Negotiated contracts backed by the largest computer distributor in the world. Obtained brand marketing approvals from HP, Toshiba, Compaq, and IBM. Managed development of the IT products catalog for web-based purchasing application.

COMMUNITY INVOLVEMENT

FOUNDER, BOARD OF DIRECTORS, East Bay Water Polo, INC.	2004 – 2006
CO-DIRECTOR, Sports & Entertainment Law Forum	2007, 2008
STUDENT REPRESENTATIVE, Law School Technology Committee	2006, 2007
SPEAKER, Streetlaw Landlord/Tenant Q&A	2006, 2007